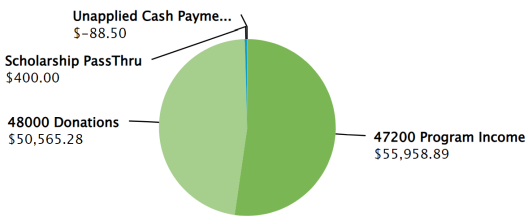
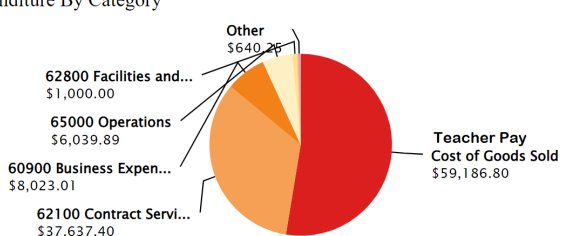


Financial Overview

FVI annual income comes from four sources: donations, workshop registrations, teacher web fee payments and certification student fees.

FVI annual expenses include teacher pay, operation & software costs, licensing, Insurance, contract staff pay and location expenses.

Annual Income	Annual Expenses																																										
<p>Fitzmaurice Institute Inc Revenue By Category</p>  <table border="1"> <thead> <tr> <th>%</th> <th>Category</th> <th>(\$)Amount</th> </tr> </thead> <tbody> <tr> <td>52.38%</td> <td>47200 Program Income</td> <td>55,958.89</td> </tr> <tr> <td>47.33%</td> <td>48000 Donations</td> <td>50,565.28</td> </tr> <tr> <td>0.37%</td> <td>Scholarship PassThru</td> <td>400.00</td> </tr> </tbody> </table> <p>The first half of 2023 is also showing excellent workshop attendance growth and donation growth to-date:</p> <table border="1"> <tbody> <tr> <td>Donations</td> <td>\$200,000.00</td> </tr> <tr> <td>Program Income</td> <td>\$61,409.00</td> </tr> </tbody> </table>	%	Category	(\$)Amount	52.38%	47200 Program Income	55,958.89	47.33%	48000 Donations	50,565.28	0.37%	Scholarship PassThru	400.00	Donations	\$200,000.00	Program Income	\$61,409.00	<p>Fitzmaurice Institute Inc Expenditure By Category</p>  <table border="1"> <thead> <tr> <th>%</th> <th>Category</th> <th>(\$)Amount</th> </tr> </thead> <tbody> <tr> <td>52.60%</td> <td>Cost of Goods Sold Teacher Pay</td> <td>59,186.80</td> </tr> <tr> <td>33.45%</td> <td>62100 Contract Services, Staff</td> <td>37,637.40</td> </tr> <tr> <td>7.13%</td> <td>60900 Business Expenses, Software</td> <td>8,023.01</td> </tr> <tr> <td>5.37%</td> <td>65000 Operations, Licensing, Insurance</td> <td>6,039.89</td> </tr> <tr> <td>0.89%</td> <td>62800 Facilities and Equipment</td> <td>1,000.00</td> </tr> </tbody> </table> <p>Additionally, the first half of 2023 is showing typical operations, scholarship & workshop expense to-date:</p> <table border="1"> <tbody> <tr> <td>Teacher Pay</td> <td>\$8,260.00</td> </tr> <tr> <td>Scholarships</td> <td>\$2,341.00</td> </tr> <tr> <td>Contract Services</td> <td>\$19,370.00</td> </tr> <tr> <td>Operations Expense</td> <td>\$14,549.00</td> </tr> </tbody> </table>	%	Category	(\$)Amount	52.60%	Cost of Goods Sold Teacher Pay	59,186.80	33.45%	62100 Contract Services, Staff	37,637.40	7.13%	60900 Business Expenses, Software	8,023.01	5.37%	65000 Operations, Licensing, Insurance	6,039.89	0.89%	62800 Facilities and Equipment	1,000.00	Teacher Pay	\$8,260.00	Scholarships	\$2,341.00	Contract Services	\$19,370.00	Operations Expense	\$14,549.00
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Mission

Fitzmaurice Voicework® is recognized as the global leader in voice training for performance because of its wide-ranging impact on physical and mental well-being, personal and community empowerment, and its commitment to diversity and inclusion.

Fitzmaurice Voice Institute, a nonprofit organization, is dedicated to making the work accessible and available to the public. The Institute is supported by an all-volunteer advisory group of teachers and board members.